

**Invitation to consensus Q4 2022:**

Before the publication of the Pexip Q4 results on February 14, 2023, we invite you to provide your input to the analyst consensus estimates by filling in the attached spreadsheet or write the estimates directly in an email and resend to Pexip IR.

**Consensus will be established around the following items:**

- Revenue
- EBITDA
- Annual Recurring Revenue

**Please send your consensus contribution to Investor Relations / Christine Arnesen (christine.arnesen@pexip.com) by end-of-business February 9, 2023.**

**Other information:**

- Reports, webcast, and presentations from previous quarters, as well as the annual report for 2021 can be found here: [link](#)
- For more information, please visit our webpage.

**Targets:**

- Flat to positive development in revenues overall
  - Targeting 20%+ ARR growth in Secure Spaces and Video innovation
- EBITDA of NOK 100-150 million in 2023
- 40% EBITDA cash conversion for 2023
- Targets cash positive run-rate out of Q1 2023

**Pexip presents:**

The Q4 results will be reported February 14, 2023, at 08:00 CET. Note that we have a “quiet period” last three weeks before release with no/minimum interaction with analysts and investors. We will make the aggregated, average consensus numbers available through our webpage here: [link](#).

Best regards,

**]pexip[**

Investor Relation