

Invitation to consensus Q3 2021:

Before the publication of the Pexip Q3 results on November 11, 2021, we invite you to provide your input to the analyst consensus estimates by filling in the attached spreadsheet and resend to Pexip IR.

Consensus will be established around the following items:

- Revenue
- EBITDA

Other information:

- Follow this [link](#) for reports, web-cast, and presentations from previous quarters.
- The annual report for 2020 contains relevant information in order to understand our business, reporting and numbers and can be found here: [link](#).
- For more information please visit our webpage.

Guiding:

- Annual recurring revenue growth to USD 300 million by end of 2024
- EBITDA margin in 2021/2022 negative 25-35%, moving into neutral to positive territory in 2023, before it reaches +25% in 2025, followed by 25% growth

Pexip presents:

The Q3 results will be reported November 11, 2021 at 17:00 CET.

Please send the excel sheet with your consensus contribution to Mirza Koristovic (mirza@pexip.com) by eob November 5, 2021.

Note that we have a “quiet period” last three weeks before release with no/minimum interaction with analysts and investors.

We will make the aggregated, average consensus numbers available through our webpage here: [link](#) .

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Investor Relations