# Invitation to consensus Q2 2023:

Before the publication of the Pexip Q2 results on August 10, 2023, we invite you to provide your input to the analyst consensus estimates by filling in the attached spreadsheet or write the estimates directly in an email and resend to Pexip IR.

# Consensus will be established around the following items:

- Revenue
- EBITDA
- Annual Recurring Revenue

Please send your consensus contribution to Investor Relations / Christine Arnesen Karsrud (christine.arnesen@pexip.com) by end-of-business August 3, 2023.

## Other information:

- Reports, webcast, and presentations from previous quarters, as well as the annual report for 2022 can be found here: <u>link</u>
- For more information, please visit our webpage.

# **Targets:**

- 20%+ growth in ARR in Secure Spaces and Video Innovation
- Flat to positive development in revenues
- NOK 100-150 million EBITDA
- Minimum NOK 40-60 million free cash flow excluding one-offs

# Pexip presents:

The Q2 results will be reported on August 10, 2023, at 08:00 CET. Note that we have a "quiet period" last three weeks before release with no/minimum interaction with analysts and investors. We will make the aggregated, average consensus numbers available through our webpage here: <a href="Link">Link</a>.

Best regards,

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**Investor Relation**