

Invitation to consensus Q1 2021:

Before the publication of the Pexip Q1 results on May 6, 2021, we invite you to provide your input to the analyst consensus estimates by filling in the attached spreadsheet and resend to Pexip IR.

Consensus will be established around the following items:

- Annual recurring revenue (already published for Q1, do not need to provide input)
- Revenue
- EBITDA

Other information:

- Follow this [link](#) for reports, web-cast, and presentations from previous quarters.
- The annual report for 2019 contains relevant information in order to understand our business, reporting and numbers and can be found here: [link](#).
- For more information please visit our web-page.

Guiding:

- Annual recurring revenue growth to USD 300 million by end of 2024
- EBITDA margin in 2021/2022 negative 25-35%, moving into neutral to positive territory in 2023, before it reaches +25% in 2025, followed by 25% growth

Pexip presents:

The Q1 results will be reported May 6, 2021 at 17:00 CET.

Please send the excel sheet with your consensus contribution to Mirza Koristovic (mirza@pexip.com) by eob April 29, 2021.

Note that we have a “quiet period” last three weeks before release with no/minimum interaction with analysts and investors.

We will make the aggregated, average consensus numbers available through our web-page.

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Investor Relations