**Introduction**

This case study of Mantena is based on a June 2020 survey of Pexip customers by TechValidate, a 3rd-party research service.

**Challenges**

The business challenges that led the profiled company to evaluate and ultimately select Pexip:

- Faced the following challenges prior to choosing Pexip:
  - Confused users, not understanding what to use at which times/in different meetings
  - The following were their top purchasing drivers for choosing Pexip:
    - User-friendly video platform
    - Improved interoperability

**Use Case**

The key features and functionalities of Pexip that the surveyed company uses:

- Uses the following Pexip Solutions:
  - Pexip for Microsoft Interoperability
  - Pexip endpoint activation and management
  - Kinly Cloud (Pexip platform)

**Results**

The surveyed company achieved the following results with Pexip:

- Business continuity through office closures and travel restrictions
- Improved collaboration within the organization
- Improved workflow for joining and hosting video meetings
- Have seen the following benefits with Pexip:
  - Increased video utilization
  - Transfer of face-to-face meetings to video
  - Improved video platform management and control
- Rating of Pexip features compared to the competition:
  - Scalability: Best in class
  - Flexibility: Best in class
  - Interoperability: Best in class

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**Company Profile**

**Company:** MANTENA AS
**Company Size:** Medium Enterprise
**Industry:** Transportation Services

**About Pexip**

Pexip enables enterprises and organizations of any size to deploy and use video-based communication and collaboration. The company’s portfolio of products ranges from self-hosted software to cloud service video solutions. Pexip provides seamless collaboration between previously incompatible video and audio technologies such as professional video conferencing systems, Skype for Business, Microsoft Teams, Google Meet, and WebRTC.

**Learn More:**

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