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European Fisheries Control Agency

Introduction

This case study of EUROPEAN FISHERIES CONTROL AGENCY is based on a September 2020 survey of Pexip customers by TechValidate, a 3rd-party research service.

> " "During the Covid-19 outbreak we tripled our usage."

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Pexip:

- Faced the follow challenges prior to choosing Pexip:
    - Poor quality video experience
    - Lack of interoperability between systems
    - Multiple tools and workflows being used by employees
    - Amortisation of existing equipment
- The following were their top purchasing drivers for choosing Pexip:
    - User-friendly video platform
    - Improved interoperability
    - Increased privacy and security
    - Replacement of existing video conference infrastructure

Use Case

The key features and functionalities of Pexip that the surveyed organization uses:

- Uses the following Pexip Solutions:
    - Pexip Self-Hosted Infinity
    - Pexip for Microsoft Interoperability
- Considered the following vendors before choosing Pexip:
    - Zoom
    - WebEx
    - BlueJeans
    - Highfive

Results

The surveyed organization achieved the following results with Pexip:

- Business continuity through office closures and travel restrictions
- Improved collaboration within the organization
- Improved workflow for joining and hosting video meetings
- Empower work from home abilities
- Improvements in data control and privacy
- Have seen the following benefits with Pexip:
    - Transfer of face-to-face meetings to video
    - Improved video platform management and control
    - Increased security
- Rating of Pexip features compared to the competition:
    - scalability: best in class
    - flexibility: significantly better
    - customization: best in class
    - data control and privacy: significantly better
    - interoperability: best in class

Organization Profile

Organization:
European Fisheries Control Agency

Organization Size:
Federal

Industry:
Government

About Pexip

Pexip enables enterprises and organizations of any size to deploy and use video-based communication and collaboration. The Company's portfolio of products ranges from self-hosted software to cloud service video solutions. Pexip provides seamless collaboration between previously incompatible video and audio technologies such as professional video conferencing systems, Skype for Business, Microsoft Teams, Google Meet, and WebRTC.

Learn More:

 Pexip